

REVERA CASE STUDY:
WESTERN BAY OF PLenty PHO



APOLLO READIES PHO FOR AGILE FUTURE

Western Bay of Plenty PHO virtualises infrastructure
with Revera's Azure-enabled in-country cloud, Apollo



A Spark
New Zealand
Company



“New technology is a far easier proposition when it’s costed as a service rather than as CAPEX.” – Grant Ardern, CIO, Western Bay of Plenty PHO

With around 162,000 enrolled patients, Western Bay of Plenty PHO is one of the country’s mid-sized PHOs. And like many modest-sized organisations, its IT systems heaved under weighty workloads, which stifled necessary IT modernisation.

Grant Ardern was hired to turn things around. As CIO, his first move initiated a programme of database consolidation, which included a data warehouse to streamline analysis and reporting for core administrative functions covering 28 medical practices under the PHO’s umbrella.

Then he turned to infrastructure. Looking to strengthen the organisation’s technology

backend – two servers in a closet supporting Microsoft Exchange and core admin application Medtech – Ardern quickly cooled to the idea of server modernisation, figuring IaaS was a better bet for delivering ready-access to scalable capacity required for future upgrades and new applications.

“Buying new tin would repeat the same old problems,” said Ardern. “We didn’t want to build and kit out a data centre. I knew we faced significant changes, and I wanted to move quickly without being committed to sinking costs.”



WBOP PHO

Lift-off

Favourable cost analysis swung the decision in favour of Revera's Azure-enabled incountry cloud Apollo, which today runs the PHO's core applications, backups, and terabytes of data. The PHO also uses Revera's cloud email, c-Stack Connect.

Arden said Apollo's price catalogue removed guesswork from budget forecasts. Templates made provisioning VMs in the cloud quick and simple. And Apollo's fully managed PaaS accelerated the development and rollout of new applications.

Refashioning IT as services is transformative, said Arden. "We can cost new applications as services rather than develop a CAPEX

business case. So there are no surprises. It makes everything so much easier."

Set the controls

With Revera's cloud dashboard, CloudCreator, Arden's team is at the controls, spinning up servers and connecting storage – a refreshing change from the hassle of procuring physical IT.

"The fact that our systems are 200 km away makes very little difference. From an IT management point of view everything looks like it's still onsite," said Arden. "It's nice to be agile and to stand up new services – simply add a few dollars and build it."

REVERA APOLLO AT WESTERN BAY OF PLENTY PHO

Swapping IT management for command and control Azure look-a-like infrastructure services has made costs predictable, introduces unlimited scalability, and paves the way for hybrid cloud architecture.

**Lower costs**

Western Bay of Plenty PHO's IT team of just three must deliver maximum bang for buck. With tin off its hands, the team has reset its sights on improving processes and customer-facing services/

**Better control**

Revera CloudCreator provides dashboard controls to dial up capacity for new projects and scale things back in quiet times – and the costs are crystal clear.

**More agile**

Western Bay of Plenty PHO commands a flexible platform with APIs for new applications and development tools.

**Hybrid options**

Apollo opens the door to future hybrid deployments and integration with Azure public cloud.

Learn more about REVERA APOLLO

Call a Revera business development manager on 0800 222 474 or email enquiry@revera.co.nz

www.revera.co.nz



Apollo

